

## Corporate News

### **MCS Solutions is acquired by the Nemetschek Group to bring automation to the entire building life cycle.**

- **Nemetschek, a leading software provider for the design and construction sector, is expanding into building life cycle management through this acquisition.**
- **MCS Solutions brings its IWMS and Smart Building solutions to the broader footprint of the Nemetschek Group.**

Munich, August 28, 2018 – [MCS Solutions](#), headquartered in Antwerp (Belgium), is announcing that 100% of its shares have been acquired by software provider [Nemetschek SE](#) (ISIN 0006452907).

#### **Building Management is becoming smarter**

The analyst Markets and Markets estimates an addressable market of more than EUR 10 billion in annual customer spending and a CAGR over the next 5 years of more than 10%. Building owners are investing in technology to drive significant cost benefits, simplified operations and maintenance, reduced energy use, and growing integration of IoT and smart buildings. By investing in Smart Building technology, owners can better satisfy the needs of occupants and differentiate their space in the competitive real estate market. The rapid consolidation of solution providers recently in the market signals the major shift in technology use that is accelerating.

In this changing landscape, MCS Solutions helps organizations improve real estate performance in terms of total cost, risk reduction, employee satisfaction, brand perception and sustainability. MCS Solutions is represented on a global basis by over 1.5 million active users in more than 60 countries across many vertical industries, including private and public building owners, occupants, retail, commercial real estate, financial services, manufacturing, transportation and facility service providers. Our Smart Building solution COBUNDU™ is recognized as the first complete, turn-key software solution for implementing a Smart Building and connects to most popular sensor technology.

#### **Strategic benefits from joining forces**

For MCS Solutions, joining the Nemetschek Group will provide the platform to accelerate its growth through integration across the full building life cycle from design and construction to workplace and facility management. The global footprint of Nemetschek across 142 countries greatly increases the reach for MCS to offer its solutions in both IWMS and Smart Buildings.

By acquiring MCS Solutions, the Nemetschek Group enters this dynamically growing building operations management market. At the same time, the Nemetschek Group addresses a new customer segment and extends its target markets beyond Design and Construction, where the Nemetschek Group has a leading market position. This makes the Nemetschek Group the leading, digital end-to-end software provider, providing key workflow offerings across the entire lifecycle of buildings.

“MCS Solutions is a perfect match for our solution portfolio that opens up a new market segment in which we will build to a leading market position as we have done in BIM for design and construction. With the integration of MCS Solutions, we drive digitalization through the entire building life cycle and are going to realize a seamless exchange of information before and, continuously, during the usage of a building,” says Patrik Heider, Spokesman and CFOO of the Nemetschek Group. “With the strong and global market

position of MCS Solutions, we are taking on the role of being an innovator for the entire lifecycle of buildings.”

The framework conditions for future growth in the building operations market are promising. “For MCS, the acquisition means accelerated growth into international markets by benefiting from Nemetschek’s global customer and partner access, without losing its motivating culture and identity.” comments Koen Matthijs, CEO of MCS Solutions. “For our customers, it allows them to continue using our leading IWMS and Smart Building software, while now benefiting from increased integration with Nemetschek’s software solutions throughout the Building Lifecycle. “

Steven Lambert, COO of MCS Solutions, also adds: “We look forward to working closely with the other Nemetschek Group brands to make digital building project information more transparent and easier to access by all parties in Design, Build, and Manage stages.”

For further information on the company, please contact

### **MCS Solutions**

Koen Matthijs – CEO

[Koen.Matthijs@MCSsolutions.com](mailto:Koen.Matthijs@MCSsolutions.com)

+32 478 99 22 26

### **About MCS Solutions**

MCS Solutions is a technology and consulting firm, supporting its clients across the globe to improve the performance of their building portfolios. Our core purpose is to make buildings work harder for their occupants through unlocking the power of building data. We help them create workplaces that offer the agility, flexibility, and connectivity needed to support new ways of working. And we assist our clients to optimize their facility operations and achieve bottom-line savings.

We believe technology solutions need to address real-world challenges and enable scenarios that quickly yield ROI. That is why our solutions are based on deep domain expertise in building management. Our suite of solutions is built from the ground up to be naturally integrated across domains. It is built on the latest IoT technologies to make buildings smarter in the way they work for their occupants.

[www.MCSsolutions.com](http://www.MCSsolutions.com)

### **About the Nemetschek Group**

The Nemetschek Group is driving the digitalization of the building industry. With our software, architects, engineers, construction companies and facility managers can plan ahead, seamlessly share information and work together more closely. Building and infrastructure projects can thus be conducted more efficiently and sustainably. The unique holding structure provides our 15 strong brands with the flexibility to innovate in an entrepreneurial way while closely engaging with their 2.7 million customers worldwide. Founded by Prof. Georg Nemetschek in 1963, the company today employs more than 2,000 experts. Publicly listed since 1999 and quoted on the TecDAX, the company generated revenues of EUR 395.6 million and an EBITDA of EUR 108.0 million in 2017.

[www.Nemetschek.com](http://www.Nemetschek.com)